



BBCA LEGAL NEWSLETTER

SPECIAL EDITION – International Boat Show 2012



Our people make the difference

A WORD FROM OUR PRESIDENT



Welcome to this Special Edition of the BB CA Legal Newsletter dedicated to the annual International Boat Show (*Salón Náutico 2012*) held from September 26th to the 30th in Barcelona.

As pioneers and leaders in the field of Maritime Law, it was our great privilege to be a part of such a memorable event. Our attorneys were there at the Boat Show to provide our specialized legal services free of charge to those visiting our stand and were proud to be a part of the only law firm to attend this event.

The past few months have been particularly exciting for the BB CA Team, not just due to our participation in the annual International Boat Show, but also because our firm has recently launched its Russian Legal Department, headed by a Russian-speaking attorney solely devoted to the needs of our ever-growing Russian clientele.

August was a busy and active month for the BB CA Team. While most law firms in Spain close their doors during the long summer holiday, our lawyers were working hard to deliver the very best round-the-clock service our clients need and expect, and remained open during almost the entire month and on-call 24/7.

Read on to discover what our team has been up to these past few months. Until next time!

Víctor Domínguez Santaló
Attorney & President of BB CA

International Boat Show 2012 Barcelona



Our team of BB CA Legal advocates and business professionals at our headquarters in Barcelona

The International Boat Show (*Salón Náutico*) is held in Barcelona and other European cities once a year and brings together business professionals and nautical sports enthusiasts from around the country and the world to sample some of the latest yacht models, nautical sportswear, nautical schools, and nautical and water sports products in general.



International Boat Show, Barcelona 2012

This year the Boat Show was held exclusively at Moll de la Fusta at Port Vell, near Maremagnum Mall and Las Ramblas. The proximity to the water made the location an ideal one to host the event, as visitors were able to enjoy visiting various posts, both on land and at sea.

The event was inaugurated by Xavier Trias, Mayor of Barcelona, and Artur Mas, President of the *Generalitat* and was the seat of various conferences of interest to nautical aficionados and maritime professionals.

Despite the inclement weather experienced during part of this outdoor event, the Boat Show proved to be a big success and not even the heavy rain could

deter eager visitors from getting to know other fellow business people and water sports buffs.



International Boat Show, Barcelona 2012

Our law firm had its very own stand this year and was overjoyed to participate in this unique and fun event. The BB CA Legal Stand received dozens of visitors looking not only for legal counsel regarding Maritime issues, but also a variety of legal matters, which we as a multidisciplinary law firm were more than happy to assist them with. Our visitors received free legal advice and had the chance to meet our founder, Dr. Luis Berenguer Comas, who is Captain of the Mercantile Marine as well as a Senior Attorney and nationally-renowned Maritime Law specialist.



BBCA Legal's stand and members of its team at the International Boat Show

Our newest International Legal Section: The BB CA Legal Russian Department

BBCA Legal has just launched a Russian legal department headed by attorney and Family Law specialist, Ms. Elena Dogot. The new department aims to provide tailored legal assistance to our Russian clients in their very own language, as well as bring Spain and Russia closer together through legal practice and business.

The Russian Department was born of a need to assist the many Russian businessmen and women, as well as many tourists, who visit our beautiful city every year and who often find it difficult to reach a lawyer who is able to speak Russian when they need it most.

Ms. Elena Dogot, Director of the newly-founded department, holds a Master's Degree in Family Law from the University of Barcelona, and works hard to provide assistance to Russian citizens. She also works alongside several attorneys specialized in other various fields of the law to provide more tailored and comprehensive legal counsel in Russian.



Elena Dogot, Director of the Russian Legal Department at BBCA Legal

The Russian Department at BBCA Legal and its Director are proud to be recommended as Russian-speaking lawyers of choice by the Consulate General of Russia in Barcelona and continue to exceed expectations by finding new and exciting ways to bring two great cultures and legal traditions closer together.

This Special Edition of our newsletter is the very first one to be available in the Russian language, and Russian clients will soon be able to view the BBCA Legal website in their very own language. Informative material on our services and fields of legal expertise is already available in Russian and was presented for the very first time at the International Boat Show.

Foment de Treball Nacional – “Doing Business in Russia Conference”

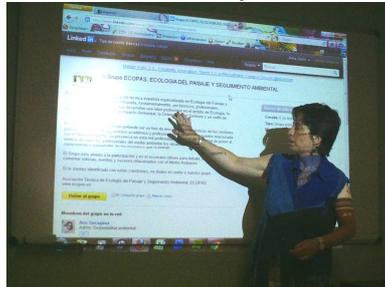
Members of our firm and our new Russian Legal Department recently had the privilege to attend the conference titled “Doing Business in Russia” hosted by *Foment de Treball Nacional* last Wednesday, September 26th at the Foment de Treball Headquarters on Via Laietana in the Barcelona city center.



Conference at Foment de Treball Internacional on “Doing Business in Russia”

The event had several reputable Spanish and Russian businessmen and women, as well as fellow lawyers as keynote speakers, who delivered a fascinating comparative analysis of the changing Russian legal system and our own national legal system, highlighting the changes in the Russian Civil Code and the field of Corporate Law. At the end of the conference, participants and visitors alike had the one-of-a-kind opportunity to mingle and exchange views on the latest reforms in the Russian Legal System and their impact on business between Spain and Russia.

Meet BCN: LinkedIn for Branding Workshop



Ms. Anna Genís at the LinkedIn for Branding Workshop. Photograph courtesy of Ms. Isabel Pérez from Meet BCN and Ms. Anna Genís

Members of the BBCA Legal team were recently cordially invited by Meet BCN and its brilliant young founder and entrepreneur, Ms. Isabel Pérez, to participate in a practical and fun workshop on *LinkedIn for Branding*. Some of our advocates and members of our Marketing & Public Relations team were delighted to attend this fascinating presentation delivered by Ms. Anna Genís, a leading expert in the fields of Marketing and Social Media as well as a successful Social Media Trainer, last August 1st at Meet BCN's offices on Carrer de Balmes 167, 3-2, Barcelona.

Meet BCN is a vibrant and modern company dedicated to offering entrepreneurs, small companies, and

freelance professionals with coworking space and virtual offices that meet both their needs and those of their clients. The company is located in an ideally accessible location in the heart of Barcelona's business district and provides elegant, professional, yet affordable working space and conference rooms.



The Blue Room (Sala Azul) working space at Meet BCN (www.meetbcn.com). Courtesy of Meet BCN.

BBCA Legal, as a law firm, and our advocates themselves strive to deliver not only quality legal service, but also know how important it is to make its services available to an ever-growing global clientele, and thus value the importance of having a solid online presence and a brand that people recognize and trust the world over. BBCA Legal has therefore been working hard to provide clients with additional information regarding its services and events through LinkedIn and has thus found immense value in the workshop organized by Meet BCN and wonderfully presented by Ms. Anna Genís. We look forward to attending future Meet BCN workshops.



Some of the BBCA Legal attorneys present at this year's International Boat Show and LinkedIn for Branding Workshop



**Bufete Berenguer Comas
Advocates**

Paseo Colón 24, 1- 1
08002 Barcelona, Spain
Tel.: +34 933021143
Fax: +34 934126117
abogados@bbcalegal.com
www.bbcalegal.com